



ESG Extends its Leadership Position in the Retail Energy Market with the Acquisition of iSIGMA

Norwell, MA and Atlanta, GA, May 24, 2017 – Energy Services Group, LLC (ESG), the retail energy industry’s leading provider of SaaS solutions to empower energy choice globally, announced today that it has expanded its North American business through the acquisition of iSIGMA.

Following the recent acquisition of UK-based Utiligroup which extended ESG’s global footprint and product capabilities, ESG has further solidified its leadership position in the billing and Customer Information System (CIS) space by adding iSIGMA’s innovative solutions. As the North American retail energy sector continues to mature, offering an end-to-end business solution that provides the underlying platform for retail energy providers of all sizes and across geographies is a key differentiator for ESG.

“ESG is committed to offering best-in-class technology solutions and services to energy resellers which, in turn, enables them to grow profitably and better serve their retail, commercial and industrial customers,” said Phil Galati, ESG’s CEO. “Retailers who use iSIGMA for billing and CIS can now work with one partner to provide a full suite of solutions to power their businesses domestically as well as in the UK and Japan.”

“We have always looked for new ways to add value to our customers,” added Nag Ramachandran, CEO at iSIGMA. “By joining forces with ESG, our customers have access to a broader base of solutions and geographic coverage to help them grow their businesses.”

About Energy Services Group, LLC

Energy Services Group (ESG) is the retail energy industry’s leading provider of SaaS-based transaction management (EDI), billing and CIS, wholesale energy management, and sales and pricing solutions. Offering the industry’s only end-to-end business process solution, ESG provides comprehensive and proven support for the unique business process needs of start-up retail suppliers, established global suppliers of natural gas and electricity – and to everyone in between.

ESG’s superior technology and experienced operations staff have helped clients achieve consistent growth and profitability for more than 18 years. ESG delivers solutions that ensure rapid market entry, reduce regulatory and operational risks, improve overall business performance, and deliver superior financial results. ESG’s 300 plus retail supplier clients support over 15 million residential, commercial and industrial customers in production behind over 150 electric and gas utilities in the US, Canada and Japan. For more information, please visit: <http://www.energyservicesgroup.net>

About iSIGMA

For twenty years iSIGMA has provided advanced SaaS solutions to meet the most demanding challenges that utilities and energy resellers face in service of their customers. Since 1997, iSIGMA has been providing a powerful, fully integrated web-based Customer Care and Billing solution with impressive functionality and flexibility to Retail Energy Providers, TDSPs, Investor Owned Utilities, Energy Aggregators, Co-ops and Municipals in the regulated and deregulated markets. iSIGMA, based in Atlanta, Georgia, continues to provide innovative flexible solutions to accommodate the most demanding customer care and billing challenges across all deregulated US markets.